

Greece, Corfu Island – 2023 Charter Price List

Gross prices in EUR incl. VAT 24%



Asterion Sailing B.V.
Boomberglaan 71C
1217 RP Hilversum
Netherlands
Tel: +30 697 426 04 40
+31 64 07 11301
Email: info@asterion-sailing.com
Website: www.asterion-sailing.com

| Type | Name | Year | Cab/WCs | 1.01- 20.05 | 20.05- 24.06 | 24.06- 22.07 | 22.07- 19.08 | 19.08- 23.09 | 23.09- 31.12 | 1 st week waiver / security deposit |
|---------------------------|---------|------|------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---|
| Nautitech 46 Fly | Aelia | 2021 | 4+2 / 4 | 7'000 | 7'900 | 9'700 | 11'700 | 9'700 | 7'000 | n/a / 4'000 |
| Bavaria Cruiser 56 | Minoas | 2016 | 5 +1 / 3 | 4'200 | 5'600 | 6'700 | 8'000 | 6'700 | 4'200 | 500 / 3'200 |
| Bavaria Cruiser 51 | Ramnous | 2015 | 5 or 4 / 3 | 3'300 | 4'700 | 5'600 | 5'900 | 5'600 | 3'300 | 500 / 2'800 |
| Bavaria Cruiser 46 | Delos | 2016 | 4 or 3 / 3 | 2'500 | 3'800 | 4'500 | 4'800 | 4'400 | 2'500 | 450 / 2'400 |

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| Discounts | Asterion repeating customers | 5% |
| | 2 week booking | 5% |
| | 3 week booking | 10% |
| | Early booking – booking confirmed up to 31.12.2022 | 10% |
| Compulsory extras | Maximum discount | 15% |
| | End cleaning 4 cabins | EUR 140 |
| | End cleaning 5 cabins | EUR 160 |
| | 5 +1 cabins / Catamaran | EUR 200 |
| Extras (At additional charge) | Bavaria Cruiser 56 : Generator - A/C | EUR 150 per week |
| | Catamaran – Generator – A/C – Water maker | EUR 300 per week |
| | Outboard engine for dinghy | EUR 60 per week |
| | Outboard upgrade 15hp (for Bavaria 56 Cruiser & Nautitech 46 fly) | EUR 150 per week |
| | Skipper (requires own cabin) – subject to availability | EUR 190 per day + provisions |
| | Advanced provisioning | EUR 10 plus value of the goods |
| | WIFI | Upon request |
| | Airport shuttle service | Upon request |
| | Extra set of Linen & Towels | EUR 10 per person |
| | Safety Net | EUR 300 per charter |
| | Gennaker and gennaker gear (for 51ft and 56ft) | EUR 450 per week |
| | Conversion of double front cabins to one owner cabin (for 46 and 51) | EUR 350 per charter |
| | Automatic life vests | EUR 10 per vest / charter |
| | Kayak | EUR 100 per week |
| | SUP board and equipment | EUR 90 per week |

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| Extras (Included in the price) | Dinghy – Aluminium hull – davits on 56 ft and catamaran |
| | Unlimited, free of charge berthing in Corfu, Gouvia marina |
| | 220V - 2400W Victron charger inverter |
| | Bed linen, towels, floor mats |
| | 2 x gas bottles |
| | Ventilating fans in all cabins |
| | Electric toilets |
| | GPS plotter in each helm station and the chart-table |
| | Bluetooth radio |
| | Welcome pack |

Payment terms: 50% within 4 days from booking confirmation, 50% 3 weeks before the beginning of charter. For bookings confirmed less than 6 weeks before the beginning of the charter, 100% is payable upon confirmation. Extras can be included in the reservation invoice and paid per bank transfer or settled at the base, prior to embarkation, by cash or credit card (VISA & Mastercard).
Security deposit waiver is only available for single week charters. For any subsequent week the waiver increases by EUR 140.00
Security deposit waiver or refundable security deposit will be processed even when a skipper is hired.

Cancellation policy: - If cancelled less than 6 weeks prior to the charter period, 100% of the charter price is due
- If cancelled between 6 and 12 weeks prior to the charter period, 50% of the charter price is due
- If cancelled more than 12 weeks prior to the charter period, 25% of the Charter price is due
- We can refund the said deposits if we succeed in letting the Yacht to another Charterer for the same period and under the same conditions.

Payment details: Account holder: Asterion Sailing B.V.
IBAN: NL81 ABNA 0545 8226 61
BIC: ABNANL2A

VAT: As stipulated by Greek Law, Value Added Tax is collected by the Ship Owner from of the Charterer on behalf of the Greek Tax Authority. Currently, the applicable VAT rate is 24% of the charter price for charters with a duration exceeding 48 hours. Our offered prices include the currently applicable VAT rates. The Charterer shall at all times be liable to pay the VAT amount applicable by Law to the Ship Owner at the time the charter ends.